Home Seller Interview Questions

Name: 

Realtor Interview Questions

- How long have you been a realtor and what companies have you worked for?
- Are you a part-time or full-time realtor?
- Can I please see your real estate license?
- Do you work with both buyers and sellers?
- How many clients are you currently working with?
- In what ways would you market our home, so it stands out among the rest? Please explain each.
- Will you be conducting an open house, or will I be working with other team members?
- What do you estimate the selling price of our house to be?
- Run through your process of the buying and selling negotiations so we understand.
- Could you please provide me with references that I can call?
- Are you able to explain to us the difference between home buying and home selling?
- How much are you charging and what would be the closing costs?
- What happens if a home inspector finds a problem?
- Looking around the inside and outside of our home what would be the first suggestion you would give us?
- What has been your favourite selling experience and why?
- Why should we hire you?