

Name:

Realtor Interview Questions



Canadian Budget Binder

- **How long have you been a realtor and what companies have you worked for?**
- **Are you a part-time or full-time realtor?**
- **Can I please see your real estate license?**
- **Do you work with both buyers and sellers?**
- **How many clients are you currently working with?**
- **In what ways would you market our home, so it stands out among the rest? Please explain each.**
- **Will you be conducting an open house, or will I be working with other team members?**
- **What do you estimate the selling price of our house to be?**
- **Run through your process of the buying and selling negotiations so we understand.**
- **Could you please provide me with references that I can call?**
- **Are you able to explain to us the difference between home buying and home selling?**
- **How much are you charging and what would be the closing costs?**
- **What happens if a home inspector finds a problem?**
- **Looking around the inside and outside of our home what would be the first suggestion you would give us?**
- **What has been your favourite selling experience and why?**
- **Why should we hire you?**